

Proudly presented by the Mineralogical Society of Western Australia

# Exhibitor Prospectus

Vendor

and

# 14 - 16 October 2022 Curtin Stadium

Gold on quartz – Fathers Day Find, Beta Hunt Mine, Kambalda, WA



# Invitation

It is with great pleasure that we are offering you the opportunity to be involved in the annual Perth Gem and Mineral Show (PGMS), hosted by the Mineralogical Society of Western Australia (MinSoc WA).

A dedicated Committee organizes the event to showcase many of the wonders that the mineral, gem and geoscience communities have to offer, with a special focus on Western Australia's mineral heritage.

The event will target a wide audience of mineral collectors, geologists, jewellers, mining professionals, students, hobbyists and commercial dealers.

Becoming a vendor or exhibitor at this event will be a unique opportunity for exposure across a broad spectrum of industry professionals and the general public.

This prospectus outlines what the event has to offer and the opportunities available to both vendors and exhibitors.

The PGMS Committee through MinSoc WA looks forward to further discussing this exciting event with you.

With warm regards,

Peter Willems - Chair Kylie Matonia – Secretary John Mill – Treasurer Roseanna Dale – Committee Casey Elphick - Committee Mitch Elphick - Committee Nicolas Hébert - Committee Norton Kalleske - Committee







# Our Venue: 📔 Curtin Stadium



Curtin Stadium is in a prime position on the campus of WA's largest University, hosting over 57,000 students and leading academics. The venue is 10 km from Perth CBD with public transport to the door and parking in the proximity of the stadium.

The indoor carpeted arena hosts up to 2450 people with a further 1000 people in the adjoining outdoor undercroft and is fully wheelchair accessible. The Stadium also has a separate presentation space, audiovisual displays, café, and bathroom facilities and is flanked by immaculately maintained, open grassed areas.

Multiple double-door entry points, ramps, and drive-through capabilities to the undercroft will provide vendors and exhibitors easy access to the indoor exhibition space, with undercroft staging also available for displays of significant size and weight.

Professional security will be provided overnight, allowing displays to remain intact throughout the show.

The PGMS committee is excited to bring like-minded communities and individuals together for this annual event, with Curtin Stadium providing plenty of room to host.







## The 2021 Event



Perth Gem & Mineral Show



# The 2021 Event

## Thank you to our 2021 Sponsors and Supporters



## Thank you

- Our volunteers you all jumped in and hit the ground running
- The Mineralogical Society of WA for allowing us to create this event on its behalf

## Key achievements

- More than 3000 people through the door
- Over \$16,000 raised for charity
- More than 50 vendors and exhibitors
- Public unveiling of historically significant spoons from the Welcome Stranger gold nugget, that were donated to the Perth Mint

## Quotes from our attendees

- "I was as busy on Saturday as I was at the last Munich Show" an international trade fair for minerals, gemstones, jewellery, and fossils that has firmly established itself as the largest of its kind in Europe
- "I was utterly blown away by each stallholder's willingness to engage with my daughters in a meaningful and positive way"
- "Children were never dismissed and able to engage in intelligent, interesting conversations"
- "I have not experienced that level of acceptance of children at an event before huge credit to you and all stallholders"
- "Went for the rocks but the highlight was seeing young ones and their excited faces"







# **Opportunity Overview**

The Perth Gem and Mineral Show strive to be the premier mineralogical and geoscience event in Australia. We successfully presented PGMS in 2021 as the largest show of its kind held in WA in decades, featuring gem and mineral dealers, geoscience communicators, and industry professionals. Participating in the PGMS provides an opportunity to promote and sell products and services while demonstrating a commitment to the broader development of the mineralogical, geological, and geoscience sectors. To our vendors and exhibitors at the event, we offer:

## Commercial Opportunity and Brand Exposure

The PGMS will provide direct access to a broad range of consumers: from students and hobbyists to high-end mineral collectors, jewellers, geoscience professionals, and commercial dealers. This is an excellent commercial opportunity to generate awareness for your brand amongst a larger and more diverse audience than typically seen at industry or club events.

## **Profile Building**

This event will showcase how you and your business contribute to the mineralogical, geological, and geoscience sectors. It is an opportunity to demonstrate your commitment to Australia's mineral heritage. Your involvement in the event also directly supports the Mineralogical Society of Western Australia, the only not-for-profit community organization promoting the study of scientific mineralogy in the State. Our mission is to "encourage mineralogical study by amateur and professional alike and, in so doing, discover, document and preserve the Earth's and in particular Western Australia's natural history."

## Networking

The event will attract delegates from all facets of the mineral, gem, and geoscience communities and provides a unique opportunity to share ideas and expand your business network.

Aside from the event itself, there will also be the opportunity to network at the exclusive Sundowner evening (separately ticketed). Featuring a charity auction, nibbles, drinks, and lots of rock talk! An expression of interest for donation to the charity auction can be found at the end of the prospectus.

A meeting room is also available by appointment throughout the event for private conversations and business.







# **Vendor and Exhibitor Information**

Event Date	Event Opening times	Setup Times	Application Cut-off
Fri 14-Oct-2022 Sat 15-Oct-2022 Sun 16-Oct-2022	Friday: 12 pm – 5 pm Saturday: 9 am – 5 pm Sunday: 9 am – 4 pm	Allotted bump-in slot on 14-Oct-2022 5:00am – 12:00pm	30/9/2022 *Please note applications after 14/9/2022 will not be included in print material due to printing lead times

Туре	Hireables	Dimensions	Cost	Promotional material	Included features
Vendor	Tables	Standard table 900 x 600 mm (half length of standard trestle table)	\$25/table for the 3-day event	Indexed in event brochure	Power and chairs. Additional available on request
Exhibitor	Booths	2.5 x 2.5m booth with 2 standard tables (900 x 600 mm) 2-3 walled fabric booth	\$425 For event duration	Featured in event brochure	Power and chairs. Additional available on request
Speaker	N/A	Private conference room 25-person capacity	N/A (By request and approval by PMGS committee)	Featured in event brochure	Projector, microphone and laptop for visual presentation aids

## Vendors

PGMS is the largest show and greatest opportunity to sell items related to mineralogy, gemmology, jewellery, and geoscience in Western Australia.

The PGMS has some guidelines that all sellers must adhere to:

- Correct mineralogical labelling required (detailed labelling of localities encouraged!)
- No incorrect or misleading names
- No sale of historic or indigenous artifacts
- Artificial/synthetic or dyed minerals are not to be sold as natural specimens and must be labelled as such
- Disclosure of repairs to specimens

You will receive email confirmation if your application has been accepted

## Exhibitors

The PGMS committee is excited to host likeminded and relevant exhibitors as part of the event. The PGMS committee will consider financial subsidy for not-for-profit organisations.

The focus will be on interactive and engaging exhibitions that align with the core values of the event, such as:

- Educators and Science communicators
- Relevant societies and clubs
- Companies with a strong record of preserving mineral heritage
- Independent bodies who actively contribute or have contributed to mineral heritage
- Service providers for the field of mineralogy/gemmology

You will receive email confirmation if your application has been accepted

## Speakers

The PGMS committee is looking for motivated speakers to be a part of our event.

A small presentation space will be available for presentations of informative, creative, and progressive aspects of the mineral world.

Examples from 2021 include:

- Mineral heritage at the Western Australian Museum by Dr. Peter Downes
- The fashioning of Gems by Murray Thompson
- Gold Fingerprinting by Lena Hancock
- The Mineral Heritage of Newmont by Stephen Turner
- Mining, Mineralisation, and Genesis of Azurite Suns by Dehne McLaughlin

Other examples such as:

- Individuals involved in the preparation of specimens or the curation of collection(s)
- Memoirs of a professional in the field

Expressions of interest to: PGMS@minsocwa.org.au All submissions will be considered

You will receive email confirmation if your application has been accepted







# **Terms and Conditions**

Returning a completed Application Form confirms your acceptance of the following terms and conditions:

All bookings are subject to approval by the PGMS Committee, and we reserve the right to refuse an application.

PGMS and the Show Organisers reserve the right to alter any aspect of the program and floor plan without prior notice. All event details will be sent to you via email at appropriate times.

PGMS and the Show Organisers will take all diligent care to fulfill the above vendor and exhibitor commitments. Vendors and exhibitors are responsible for providing their requirements i.e., banners, promotional material, and any other material by the due dates requested by the Organisers.

PGMS and the Show Organisers reserve the right to introduce new packages and additional exhibition space should the opportunity and/or need to arise.

Vendors and Exhibitors are required to make the necessary payments as per the payment schedule below (unless otherwise negotiated):

- 50% due within one month of the invoice date
- Remaining 50% due no later than 14 days before event (e.g., 30/09/22)

Vendors and Exhibitors are responsible for the security of their own equipment and materials during the day of the event and in transit to/from the event venue. On-site professional security will be provided overnight on the Friday and Saturday nights.

The Vendor/Exhibitor understands that all delegate attendees must register officially and entry to the exhibition will not occur unless the attendee has the appropriate identification.

The Vendor/Exhibitor guarantees that their stand will be open for the full duration of the show.

Electricity will be provided to each trade stand, but stand holders are required to provide their own lights and extension leads. All leads and lights must be in "safe working order" and may be removed if not in said order. Additional leads over floors are NOT allowed under any circumstances.

No individual indoor display and/or sale pieces will exceed 400kg. Larger material can be displayed in the outdoor undercroft on request.

All material for sale should be correctly labelled. Treated stones and synthetic, simulant material, or lab-created material are required to be labelled as such.

In the event of a dispute between a trade stall holder and a purchaser over the authenticity or accuracy of labelled materials, a full refund will be made by the seller to the purchaser.

Where material is identified, by a qualified person, as being incorrectly labelled or described, the material will be removed from sale until correctly described. Failure to remove incorrectly identified material will result in the trade stand holder being removed from the event.

The Vendor/Exhibitor shall take all reasonable care when installing/dismantling their equipment and trade stand so as not to cause damage to the venue carpet, walls, ceilings, fixtures, and floors and the shell scheme booths supplied by the appointed stand contractor including panels, fascia, and furniture. The Exhibitor is deemed liable for repairs if the structures are damaged.

The Organisers reserve the right to request removal of any items that may be deemed inappropriate and/or impacts fellow Exhibitors.

Any products which display false or misleading information/claims will not be allowed at the show (refer to the Australian Competition & Consumer Commission – ACCC rulings).

All promotion must be conducted from your trade stand unless otherwise arranged with the Organiser.

All Vendors/Exhibitors are expected to conduct their business in a professional, ethical manner and follow the instructions of any PGMS member. Any breach may result in immediate cancellation of the Vendor/Exhibitor package.

If a Vendor/Exhibitor is found to not align their values with those of the PGMS, this may result in the cancellation of your Vendor/Exhibition package.

Vendors with 3 or more tables will be required to submit their desired floor layout.

#### LIABILITIES AND INSURANCE

It is a requirement by Curtin Stadium for every trade stand to be covered by Public Liability Insurance (PLI). Failure to provide proof of PLI before the application cut-off date will result in the cancellation of the Vendor/Exhibitor package.

PGMS and MinSoc WA are not and shall not be liable for any lost, stolen, or damaged goods.

The Vendor/Exhibitor indemnifies the Committee and Show Organisers and any representative, employee, contractor, volunteer, or officeholder from and against any claim, demand, action, loss, cost, damage, or expense whatsoever.

The Vendor/Exhibitor will be responsible for any damage or injury to property and/or persons which may be occasioned by, or caused by, or arising out of the use of any machinery, implements, or apparatus whatsoever used in conjunction with their trade stand, and indemnifies the PGMS Committee accordingly by acceptance of these Terms and Conditions.

#### CANCELLATION POLICY

The submission of an application by a representative from your organization is regarded as a firm booking.

All cancellations must be made in writing to the Organisers and notice acknowledged in writing by the Organisers.

Any reduction in a Vendor and/or Exhibition allocation (once accepted by the Organisers) will be considered a cancellation and the cancellation policy will apply.

Should the balance payment be outstanding at the time of cancellation, the Vendor/Exhibitor is liable for the balance as per the cancellation policy.

There is no opportunity to transfer your Vendor/Exhibition booking to another PGMS event.

#### CANCELLATION DATE

Up to and including 14 days before the event: full refund.

13 days or less before the event: 100% cancellation fee and will be liable for payment of the balance should it not have been received by the cancellation date.

#### **COVID-19 POLICY**

In the event of a Government-mandated cancellation due to an outbreak of COVID-19, either a full refund will be issued, or the balance of the vendor/exhibitor fee rolled over until the next event should that event occur within 12 months of the original Event date. In the case of rolled-over funds and the Event does not proceed within 12 months, a full refund will be issued.

Extra cleaning and/or physical distancing measures may be required at the time of the event, depending on Government and Venue requirements.

#### PGMS CORE VALUES

- 1. Treat people with dignity and respect
- 2. Encourage mineralogical study by amateur and professionals alike
- 3. Honest and genuine trade
- 4. Adhere to all rules, regulations, and laws







# **Vendor Application**

If you are interested in becoming a vendor, please complete the following form in clear block capitals:

## **VENDOR DETAILS**

Contact Name:	
Organization:	
<u>Email:</u>	
<u>Telephone (Mobile):</u>	
Social Media Details: Facebook, Instagram etc.	

#### Please select the categories which most apply to your wares:

Geological or Mineral Specimens	Lap	bidary Material, Cut Slabs or Cabochons
Fossils	Bul	lk Rough Material
Opals or Cut Gemstones	Otl	ner (please specify below):
Silver Smithing or Local Artisanal Jewellery		
Mineral Spheres & pyramids, Bulk Imported Stones, Pillars, Beads, Palm Stones or Wands		

#### **Vendor Requirements**

Number of tables requested \$25 per table for the three-day event, each measuring at 900 x 600 mm (a minimum of 2 tables is recommended)	
Do you require Power (Y/N)?	
Do you require Public Liability Insurance via PGMS (Y/N)? It is a requirement of Curtin Stadium for every trade stand to be covered by Public Liability Insurance. The PGMS committee is happy to advise that we will provide a heavily discounted cover rate of \$25 per stall for the duration of the event to the sum of \$10,000,000 public liability. If evidence of equal or greater cover at the time of booking, we will happily waive this fee. This offer is only extended to the first 55 vendor applications. Any vendors beyond this number will incur a \$50 insurance charge or be required to provide their own insurance for the event before their application is accepted.	

I have read and understood the Terms and Conditions for the Perth		
Gem and Mineral Show	Name	Signature

Please apply online or return your completed application form as soon as possible, and no later than September 30<sup>th</sup> to the Perth Gem and Mineral Show Committee at **PGMS@minsocwa.org.au** 

A committee member will be in contact upon successful application to organise payment and any further details. Please note that all applications are subject to committee approval; the Organizing Committee reserves the right to decline applications at their discretion.







# **Exhibitor Application**

If interested in becoming an exhibitor, please complete the following form in clear <u>block capitals</u>:

#### **Exhibitor Details**

	-	
Contact Name:		
Organization:		
Position:		
Address:		
Email:		
<u>Telephone (Mobile):</u>		
Please select the categor	ies which most apply to ye	our exhibition:
Geoscience Industry Pro	ofessional	Other (please specify below):
Australian Society or Cl	ub	
Business or Brand prom	notion	
Science Communication	n or Education	
Please give a brief description geological or geoscience sector	-	may contribute to the broadening of the mineralogical,
Exhibitor Requirements		

Number of Walled Booths (2.5m x 2.5m) \$425 - Includes 2 x 900 x 600mm table	
Do you require Public Liability Insurance via PGMS (Y/N)? It is a requirement of Curtin Stadium for every trade stand to be covered by Public Liability Insurance. The PGMS committee is happy to advise that we will provide a heavily discounted cover rate of \$25 per stall for the duration of the event to the sum of \$10,000,000 public liability. If evidence of equal or greater cover at the time of booking, we will happily waive this fee. This offer is only extended to the first 55 vendor applications. Any vendors beyond this number will incur a \$50 insurance charge or be required to provide their own insurance for the event before their application is accepted.	

I have read and understood the Terms		
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Mineral Show	Name	Signature

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# **Item Donation Application**

If you are interested in and can donate an item for the event, please complete the following form in clear block capitals:

## **Donator Details**

Contact Name:					
Organisation:					
Email:					
Telephone (Mobile):					
Please select the categories w	hich most apply to y	our do	nation:		
Mineral Sample/Specimen					
Sample of Mineralisation	Sample of Mineralisation Other (please specify below):				
Fossil					
Please provide a short description	of your donation/s				
Each sample will need a full descri obtain and display the item on the					
Logistics required	Will pickup of item be re Y/N:	equired	Approximate size and weight of item:	Estimated value if available:	
I have read and understood the Terms and Conditions for the Perth Gem and Mineral Show and am happy to donate item listed above	Name		Signature		

Please apply online or return your completed application form as soon as possible, and no later than September 30<sup>th</sup> to the Perth Gem and Mineral Show Committee at **PGMS@minsocwa.org.au** 

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